CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

Project Staff Report 2010 Second Round September 22, 2010

Project Number CA-2010-233

Project Name Mercado Apartments

Site Address: 832 South D Street

Perris, CA 92570 County: Riverside

Census Tract: 428.000

Tax Credit Amounts Federal/Annual State/Total

Requested: \$728,538 \$0 Recommended: \$728,538 \$0

Applicant Information

Applicant: AMCAL Multi-Housing, Inc.

Contact: Arjun Nagarkatti

Address: 30141 Agoura Rd #100

Agoura Hills, CA 91301

Phone: (818) 706-0694 Fax: (818) 865-1813

Email: arjun@amcalhousing.com

General partner(s) or principal owner(s): AMCAL Multi-Housing, Inc.

Las Palmas Foundation

General Partner Type: Joint Venture

Developer: AMCAL Enterprises, Inc.
Investor/Consultant: Hudson Housing Capital
Management Agent: FPI Management, Inc.

Project Information

Construction Type: New Construction

Total # Residential Buildings: 1 Total # of Units: 60

No. & % of Tax Credit Units: 59 100% Federal Set-Aside Elected: 40%/60% Federal Subsidy: N/A

Affordability Breakdown by % (Lowest Income Points):

30% AMI: 10 % 40% AMI: 10 % 45% AMI: 10 % 50% AMI: 40 %

Information

Set-Aside: N/A

Housing Type: Large Family
Geographic Area: Inland Empire
TCAC Project Analyst: DC Navarrette

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Unit Mix

42 2-Bedroom Units 18 3-Bedroom Units 60 Total Units

		2010 Rents Targeted	2010 Rents Actual %	
		% of Area Median	of Area Median	Proposed Rent
Unit Type & Number		Income	Income	(including utilities)
4	2 Bedrooms	30%	30%	\$438
7	2 Bedrooms	40%	40%	\$585
8	2 Bedrooms	45%	45%	\$658
22	2 Bedrooms	50%	50%	\$731
2	3 Bedrooms	30%	29%	\$487
2	3 Bedrooms	50%	48%	\$812
14	3 Bedrooms	60%	48%	\$812
1	2 Bedrooms	Manager's Unit	Manager's Unit	\$814

Project Financing

Estimated Total Project Cost: \$14,090,651 Construction Cost Per Square Foot: \$110

Per Unit Cost: \$234,844

Construction Financing

Permanent Financing

Source	Amount	Source	Amount
JP Morgan Chase	\$6,136,702	CCRC / Permanent Loan	\$1,648,905
City of Perris RDA Grant	\$6,200,000	City of Perris RDA Grant	\$6,200,000
City of Perris RDA Land Donation	\$632,000	City of Perris RDA Land Donation	\$632,000
Tax Credit Equty	\$1,121,949	Tax Credit Equity	\$5,609,746
		TOTAL	\$14,090,651

Determination of Credit Amount(s)

Requested Eligible Basis:	\$6,226,824
130% High Cost Adjustment:	Yes
Applicable Fraction:	100.00%
Qualified Basis:	\$8,094,872
Applicable Rate:	9.00%
Maximum Annual Federal Credit:	\$728,538
Approved Developer Fee in Project Cost:	\$1,458,154
Approved Developer Fee in Eligible Basis:	\$1,400,000
Investor/Consultant:	Hudson Housing Capital
Federal Tax Credit Factor:	\$0.77

Per Regulation Section 10322(i)(4)(A), The "as if vacant" land value and the existing improvement value established at application, as well as the eligible basis amount derived from those values, will be used during all subsequent reviews including the placed in service review, for the purpose of determining the final award of Tax Credits.

Per Regulation Section 10327(c)(2)(C), Once established at the initial funded application, the developer fee cannot be increased, but may be decreased, in the event of a modification in basis.

Eligible Basis and Basis Limit

Requested Unadjusted Eligible Basis: \$6,226,824 Actual Eligible Basis: \$7,346,085 Unadjusted Threshold Basis Limit: \$12,331,584 Total Adjusted Threshold Basis Limit: \$14,058,005

Adjustments to Basis Limit:

3 or More Energy Efficiency/Resource Conservation/Indoor Air Quality Features:

- Projects exceeding Title 24 by at least 15%
- Projects using natural linoleum/ceramic tile/natural rubber for all kitchens and bathrooms where no VOC adhesives or backing is used
- Projects using CRI Green Label Plus Carpet or no carpet in all bedrooms 95% of Upper Floor Units are Elevator-Serviced

Tie-Breaker Information

First: Large Family Second: 104.295%

Cost Analysis and Line Item Review

Staff analysis of project costs to determine reasonableness found all fees to be within TCAC's underwriting guidelines and TCAC limitations. Annual operating expenses meet the minimum operating expenses established in the Regulations, and the project pro forma shows a positive cash flow from year one. Staff has calculated federal tax credits based on 9.00% of the qualified basis, or, in the case of acquisition credit or credit combined with federal subsidies, 3.40%. Applicants are cautioned to consider the expected federal rate when negotiating with investors. TCAC's financial evaluation at project completion will determine the final allocation.

Special Issues/Other Significant Information: None

Legal Status: Staff has reviewed the Applicant's responses to the questions contained in the Legal Status portion of the Application. No information was disclosed that raised any question regarding the financial viability or legal integrity of the applicant.

Local Reviewing Agency:

The Local Reviewing Agency, the City of Perris, has completed a site review of this project and strongly supports this project.

Recommendation: Staff recommends that the Committee make a preliminary reservation of tax credits in the following amount(s) contingent upon standard conditions and any additional conditions imposed by the Committee:

Federal Tax Credits/Annual State Tax Credits/Total \$728,538 \$0

Standard Conditions

The applicant must submit all documentation required for a Carryover Allocation, any Readiness 150-Day Requirements elected, and a Final Reservation. Failure to provide the documentation at the time required may result in rescission of the Credit reservation and cancellation of a carryover allocation.

TCAC makes the preliminary reservation only for the project specified above in the form presented, and involving the parties referred to in the application. No changes in the development team or the project as presented will be permitted without the express approval of TCAC.

The applicant must pay TCAC a performance deposit and allocation fee calculated in accordance with regulation. Additionally, TCAC requires the project owner to pay a monitoring fee before issuance of tax forms.

As project costs are preliminary estimates only, staff recommends that a reservation be made in the amount of federal credit and state credit shown above on condition that the final project costs be supported by itemized lender approved costs and certified costs after the buildings are placed in service.

All unexpended funds in reserve accounts established for the project must remain with the project to be used for the benefit of the property and/or its residents, except for the portion of any accounts funded with deferred developer fees.

All fees charged to the project must be within TCAC limitations. Fees in excess of these limitations will not be considered when determining the amount of credit when the project is placed-in-service.

The applicant/owner shall be subject to underwriting criteria set forth in Section 10327 of the regulations through the final feasibility analysis performed by TCAC at placed-in-service.

Credit awards are contingent upon applicant's acceptance of any revised total project cost, qualified basis and tax credit amount determined by TCAC in its final feasibility analysis.

The applicant must ensure the project meets all Additional Threshold Requirements of the proposed project. If points were awarded for service amenities, the applicant will be required to provide such amenity or amenities identified in the application, for a minimum period of ten years and at no cost to the tenants. Applicants that received points for sustainable building methods (energy efficiency) must submit the certification required by Section 10325(c)(6) at project completion. Applicants that received increases (exceptions to limits) in the threshold basis limit under Section 10327(c)(5) must submit the certification required by Section 10322(i)(2) at project completion.

Additional Conditions: None

Points System	Max. Possible Points	Requested Points	Points Awarded
Cost Efficiency / Credit Reduction / Public Funds	20	20	20
Public Funds	20	20	20
Owner / Management Characteristics	9	9	9
General Partner Experience	6	6	6
Management Experience	3	3	3
Housing Needs	10	10	10
Site Amenities	15	15	15
Within 500 ft of regular bus stop (or dial-a-ride service for rural set-aside)	4	4	4
Within ¼ mile of public park or community center open to general public	3	3	3
Within ¼ mile of a neighborhood market of at least 5,000 sf	4	4	4
Large Family proj. w/i ½ mile of public school project children may attend	2	2	2
Within 1/2 mile of medical clinic or hospital	3	3	3
Service Amenities	10	10	10
Adult educational classes, minimum instruction of 60 hours/year	5	5	5
Health/wellness or skill-building classes, minimum instruction of 60 hrs/yr	5	5	5
Sustainable Building Methods	8	8	8
New construction/adaptive reuse energy efficiency 10% above Title 24	4	4	4
No-VOC interior paint	1	1	1
CRI Green-label, low-VOC carpet and pad	1	1	1
Bathroom fans in all bathrooms w/humidistat, timer and outdoor exhaust	2	2	2
Lowest Income	52	52	52
Basic Targeting	50	50	50
Deeper Targeting – at least 10% of units @ 30% AMI or less	2	2	2
Readiness to Proceed	20	20	20
State Credit Substitution	2	2	2
Total Points	146	146	146

<u>Please Note:</u> If more than the maximum Site Amenity points were requested, not all amenities may have been scored and/or verified.

DO NOT RELY ON SCORING IN THIS COMPETITIVE CYCLE FOR FUTURE APPLICATIONS. ALL REAPPLICATIONS ARE REVIEWED WITHOUT RELIANCE ON PAST SCORING.